START YOUR CAREER IN REAL ESTATE

A Handbook of What You Need to Know to Get Your Real Estate License

ILLINOIS REALTORS® Licensing & Training Center
Real Estate Licensing & Continuing Education
The Illinois REALTORS® Licensing & Training Center is your TRUSTED SOURCE for state-approved education.
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Congratulations on choosing a career in real estate! We realize it can be difficult to know where to start. The purpose of this guide is to help you understand real estate pre-license requirements and get started on obtaining a real estate license in Illinois.

The Illinois REALTORS® Licensing & Training Center is your partner and your trusted source for the education and support you need to complete your goals.

About Illinois REALTORS®

Founded in 1916, Illinois REALTORS® is one of the largest trade associations in the state, representing over 47,000 REALTORS® in all aspects of the real estate business. Illinois REALTORS® mission is to be the premier real estate resource and advocate for the public, Illinois REALTORS®, and the communities they serve.

About the Illinois REALTORS® Licensing & Training Center

The Illinois REALTORS® Licensing & Training Center is the trusted source for real estate education in Illinois. For over 25 years, we have provided quality pre-license and continuing education and exceptional customer service to our students. We have helped thousands of people like you become licensed real estate professionals.

Illinois REALTORS® Licensing & Training Center is your source for:

- Pre-License, Post-License, and Continuing Education courses
- A variety of course formats
  - Distance learning
  - Online
  - Classroom
  - Webinar
- Fast exam grading and transcript processing
- Knowledgable customer service and support
- Experienced instructors who are accomplished real estate professionals
- Designation and certification courses

Now that you know a little bit about our school, let’s get started on the steps to earning your Illinois real estate license!
Pre-License Requirements:

To become a real estate broker in Illinois, generally you must be at least 21 years old* and have a high school diploma or equivalent. You must also meet these minimum requirements:

- Complete 90 hours of pre-license education:
  - Broker Pre-License Topics (75-hour course + 125-question exam)
  - Broker Pre-License Applied Real Estate Principles (15-hour interactive course + 25-question exam)
- Pass the State/National licensing exam administered by PSI/AMP (140 questions)
- Submit a license application, sponsor card and licensing fee to Illinois Department of Financial and Professional Regulation (IDFPR)

Which Course Format is Right for You?

We recommend that you choose courses that match your learning style:

- **Self-directed courses** such as distance learning and online can be taken anytime, anywhere. Your courses are available 24 hours a day from anywhere with internet access. With our distance learning option, you can complete all of your coursework AND exams without ever leaving home!
- **Webinars** are online courses taken on a scheduled date and time with a live instructor. Students participate in class by responding to polling questions, and can ask questions via the chat feature. No webcam is required. The course exam is taken online and requires a webcam.
- **Classroom courses** are suitable for people who like interaction and are able to travel to a local classroom on the dates provided.

*In some instances, 18 year olds who meet certain education pre-requisites may also be eligible.
Selecting Your Courses
We strive to deliver the highest quality courses that provide value for our students. Detailed descriptions of course content are provided in the online Illinois REALTORS® Store. Our Education Specialists are happy to explain the differences between course formats if you have questions. Course prices are subject to change.

To complete the required 90-hours of pre-license education, you must take a 75-hour Broker Pre-License Topics course and a 15-hour interactive Broker Pre-License Applied Real Estate Principles course.

Step One: Choose a 75-hour Broker Pre-License Topics Course
We offer the required 75-hour Broker Pre-Licence Topics course in distance learning, online and classroom format. Prices listed below are subject to change.

75-hour Pre-License Course Options
Distance Learning (D2L) - Textbook or e-book

- All online - study anytime, anywhere!
- Take the online proctored exam from home – morning, noon, or night
- Move forward and backward through the course with ease
- Unit reviews and quizzes to test your knowledge
- Retake the randomized quizzes as many times as you like
- Accompanying textbook is yours to keep (textbook option only)

**Purchase Distance Learning course with textbook and exam for $385.00**

**Purchase Distance Learning course with e-book and exam for $365.00**

Online – RECampus learning platform

- Online course - study anytime, anywhere!
- Available with online or on-site proctored exam
- Immediate access to course
- May purchase with or without accompanying textbook

**Purchase an online course - packages range from $495 to $540**
Classroom

- Live classroom learning
- Experienced instructors
- Over 65 locations in Illinois – find one near you!
- On-site proctored exam

Purchase a classroom course – prices vary by location

Step Two: Choose a 15-hour Broker Pre-License Applied Real Estate Principles Course

The 15-hour required course must be taken in an interactive format (live class or webinar). You do not need a webcam to participate in a webinar, however you do need a webcam to take an online proctored exam. Prices listed below are subject to change. For more information, follow the purchase links.

15-hour Pre-License Course Options

Webinar

- Two-day course you can take from anywhere
- Experienced instructors
- Online proctored exam

Purchase a Pre-License Webinar for $159

Classroom – Local branch locations

- Live classroom learning
- Experienced instructors
- Over 65 locations in Illinois – find one near you!
- On-site proctored exam

Purchase a classroom course – prices vary by location
Financial Assistance is Available

Illinois Real Estate Educational Foundation (REEF)

REEF awards scholarships to students of real estate and related fields of study. The Illinois Education and Training Grant may be used toward an Illinois REALTORS® 75-hour Pre-License Topics course or an Illinois REALTORS® 90-hour pre-license package. Information about this and other scholarships is available on the REEF website and inquiries may be directed to lclayton@ilreef.org or (866) 854-7333.

GI Bill® Benefits

Eligible veterans may apply to use their GI Bill® benefits for reimbursement of Illinois REALTORS® Licensing & Training Center live pre-license courses (classroom only – excludes webinars). Learn more at http://www.benefits.va.gov/gibill/ or by calling 1-888-442-4551.

Course Exams

A proctored course exam is required to complete each pre-license course. The proctor is a disinterested party responsible for verifying the student’s identity, administering the exam, and ensuring academic integrity by observing that the student uses no notes, textbooks or outside assistance.

Online exam proctoring is included in all distance learning courses and webinars, and with some online courses. On-site proctored exams are included with all classroom courses.

The Illinois REALTORS® Licensing & Training Center has more than 65 approved proctor locations across the state. You may also select your own location with an acceptable proctor. Acceptable proctors for most courses include: high school principals or counselors, university directors of educational services, and certified librarians.
Preparing for the State Exam

For students who want to test their knowledge before scheduling the state exam, the Illinois REALTORS® Licensing & Training Center exam offers these tools and resources:

- Illinois Real Estate Drill and Practice QBank v 2.0
- Online State and National Exam Prep – Illinois REALTORS®/Hondros/CompuCram

The State Licensing Exam

Before scheduling your state exam, it is important to read the Illinois Real Estate Examination Program Candidate Handbook. You will schedule your state exam with PSI/AMP, the company that administers the state exam: (913) 895-4600, http://www.goamp.com.

The licensing exam has two parts: a 100-question national section and a 40-question Illinois section. A score of 75% or higher is required to pass each section. Up to three retakes are allowed (on different days). Students who fail only one portion of the exam need to retake only the portion that was failed, however the full exam fee ($46) must be paid for each re-take.

Applying for Your License

Upon passing the State and National licensing exam, you will receive a score report/licensure application and instructions on how to apply. New licensees are required to work under the supervision of a managing broker, therefore you will need to obtain the sponsorship of a managing broker. You will receive a 45-day permit card which your sponsor will sign, permitting you to practice while your license application is pending. Submit the application and appropriate fee to the Illinois Department of Financial and Professional Regulation.

Becoming a REALTOR®

Joining the local REALTOR® trade association and gaining the REALTOR® designation signifies that the real estate professional adheres to a higher standard of ethics than that required by state regulations. REALTOR® membership unlocks a wealth of resources, products and services that are available only to REALTORS®. Members who join at the local association
level simultaneously gain membership in the state level (Illinois REALTORS®) and national level (National Association of REALTORS®).

Learn more about the benefits of becoming a REALTOR®.

Let Us Help You Get Started

Education Specialists are available Monday-Friday, 9:00 a.m. - 4:30 p.m. (CST) by phone, email, or online chat to answer your questions about licensing and training.

Phone: 1-800-752-3274
Email: education@illinoisrealtors.org
Website/Chat: http://www.illinoisrealtors.org/education
Illinois REALTORS® Store: http://shop.illinoisrealtor.org/