



## CE - Classroom Calendar

Brokers & Managing Brokers | Managing Brokers CE | Designations

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### Brokers & Managing Brokers

*\*For 30-hour Broker Post-License Education courses please go to our [Pre-License Calendar](#)\**

#### November 16

COM 1031 – Introduction to Leasing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Barrington, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

COM 1057 – Introduction to Financing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Barrington, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

#### November 17

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Downers Grove**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RD 928 – MRP Designation Course – Military Relocation Professional

REALTOR® Association of Southwestern Illinois, Shiloh, [Evan@myRASI.com](mailto:Evan@myRASI.com) or 618-277-1980

ETH 1511 – Ethics in the Field

Mainstreet Organization of REALTORS® - **Tinley Park**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RD 900 – REALTOR Safety Class

Mainstreet Organization of REALTORS® - **Tinley Park**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1644 – CORE A: Quiz Me- License Law, Escrow, Fair Housing and Agency

Capital Area REALTORS® - Springfield, [knichelson@caaronline.com](mailto:knichelson@caaronline.com) or 217-698-7000 | [Registration](#)

COR 1640 – CORE B: Disclose! Disclose! Disclose!

Capital Area REALTORS® - Springfield, [knichelson@caaronline.com](mailto:knichelson@caaronline.com) or 217-698-7000 | [Registration](#)

## November 29

RD 928 – Military Relocation Professional (Designation Course)  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## November 30

FI 1172 – Reverse Mortgages  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

FI 1149 – VA Financing  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## November 30 & December 1

RD 967 - Cultural Factors in Real Estate Negotiations  
RD 968 – Negotiating Across Generations in Real Estate  
Bloomington-Normal Association of Realtors® - [customercare@bnrealtors.biz](mailto:customercare@bnrealtors.biz) or 309-644-5092

## December 1

FI 1127 – Real Estate Property Tax Reduction in IL  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 16014- Fair Housing, Agency, License Law and Escrow  
COR 16015- Legal Issues: It's the Law  
North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

## December 5

COM 1031 – Introduction to Leasing Commercial Real Estate  
North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

COM 1057 – Introduction to Financing Commercial Real Estate  
North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## December 6

COR 1626 – Fair Housing, Agency and License Law: Back to the Basics  
REALTORS® Association of the Fox Valley – Elgin, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext . 103

## December 6

COR 1697 – Legal Issues- Marketing, Mishaps & Mayhem  
REALTORS® Association of the Fox Valley – Elgin, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext . 103

ETH 1522 – Embracing an Ethical Environment  
Mainstreet Organization of REALTORS® - [Tinley Park  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RB 725 – Contract Strategies for Success  
Mainstreet Organization of REALTORS® - [Tinley Park  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## December 7 & 8

RB 773 – ABR Designation Course – Accredited Buyer Representative  
North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

## December 11

RB 746 – Elements of a Contract  
Mainstreet Organization of REALTORS® - [Libertyville  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1615 – Core A: Buyers Real World License Law, Agency & Fair Housing  
Mainstreet Organization of REALTORS® - [Libertyville  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## December 12

COR 16022 – CORE B: Agency in Action: It's More Than Just the Law  
ETH 1512 – The Code of Ethics: It's Good Business  
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RD 900 – NAR Safety Course  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

## December 13

COR 16022 – CORE B: Agency in Action (NEW!)  
Oak Park Association of REALTORS® - Oak Park, [info@oakpark.org](mailto:info@oakpark.org) or 708-386-0150

RD 980 – Versatility: Personality Style Communications (NEW!)  
Oak Park Association of REALTORS® - Oak Park, [info@oakpark.org](mailto:info@oakpark.org) or 708-386-0150

## December 14

TEC 1719- Managing Online Transactions  
REALTOR® Association of Southwestern Illinois – Shiloh, [education@myRASI.com](mailto:education@myRASI.com), 618-277-1980

TEC 1719- Managing Online Transactions  
Greater Gateway Association of REALTORS® - Glen Carbon, [slading@gatewayrealtors.com](mailto:slading@gatewayrealtors.com), 618-692-8300

**December 14**

COR 16011- Core B: Unethical &amp; Unlawful Use of Media

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandro.com](mailto:Jackie@heartlandro.com) , 815-459-0600**2018 Classes****January 4**

COR 16005- Pricing Strategies: Mastering the CMA (Certification course)

Greater Gateway Association of REALTORS®- Edwardsville, 618-692-8300 or | [Registration](#)**January 8**

COR 16012 – CORE A: Fair Housing, License Law &amp; Escrow

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1623 – CORE B: Legal Issues: Swinging the Pendulum

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1517 – Ethics in Real Estate

Champaign County Association of REALTORS® Savoy, 217-356-1389 or |Member [Registration](#)

RB 746 – Elements of a Contract

Champaign County Association of REALTORS® Savoy, 217-356-1389 or |Member [Registration](#)**January 9**

COR 1640 – CORE B: Legal Issues – Disclose, Disclose, Disclose!

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RD 900 – Real Estate Safety Matters

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)**January 10**

COR 16008 – Danger Management

Champaign County Association of REALTORS® Savoy, 217-356-1389 or |Member [Registration](#)

COR 1634 – Fair Housing Agency, License Law &amp; Escrow

Champaign County Association of REALTORS® Savoy, 217-356-1389 or |Member [Registration](#)

## January 11

COR 16010 – Fair Housing, Agency, License Law & Escrow- Steering Clear of Violations!  
REALTORS® Association of the Fox Valley – Elgin, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext 103

ETH 1526 – Professionalism in Action: The Code of Ethics Content  
REALTORS® Association of the Fox Valley – Elgin, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext 103

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow  
Mainstreet Organization of REALTORS® - [Libertyville  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem  
Mainstreet Organization of REALTORS® - [Libertyville  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## January 12

COR 16004 – CORE B: Duties & Disclosures Transaction Guide  
Mainstreet Organization of REALTORS® - [Tinley Park  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RB 718 – Compensation Issues: Who Shook the Tree?  
Mainstreet Organization of REALTORS® - [Tinley Park  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## January 18

COR 1634 – CORE A: Fair Housing, Agency, License Law & Escrow  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

## January 19

COR 16017 – CORE A: Fair Housing, Agency, License Law & Escrow  
Mainstreet Organization of REALTORS® - [Downers Grove  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

TEC 1715 – Social Media & License Law 2.0  
Mainstreet Organization of REALTORS® - [Downers Grove  
education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 16012 – Safeguarding the Consumers We Serve  
Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

RD 975 – Team Strategies for Performance and License Compliance  
Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

## January 20

COR 1644 – Quiz Me!  
Logan County Board of Realtors® - Lincoln, [lcboardofrealtors@comcast.net](mailto:lcboardofrealtors@comcast.net) , 217-732-8172

## January 20

RB 714 – Developing a Marketing Plan

Logan County Board of Realtors® - Lincoln, [lcboardofrealtors@comcast.net](mailto:lcboardofrealtors@comcast.net) , 217-732-8172

## January 22

ETH 1512- Code of Ethics

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandro.com](mailto:Jackie@heartlandro.com) , 815-459-0600

## January 24

COR 1682 – Legal Issues- Real Estate Auction- The Basics

REALTORS® Association of the Fox Valley – Sugar Grove, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext. 103

FI 1103 – Property Taxes in Illinois

REALTORS® Association of the Fox Valley – Sugar Grove, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext. 103

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - **Libertyville**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - **Libertyville**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## January 25

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, McHenry, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

RD 947 – Negotiation Basics

Heartland REALTOR® Organization, McHenry, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

ETH 1512 – Code of Ethics – It’s Good Business

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

COR 16022 – Agency in Action: It’s More Than Just the Law

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

## January 26

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**January 26**

COR 1697 – CORE B: Marketing Mishaps & Mayhem  
Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RB 744 – The Market Says: We Need to Listen  
Kankakee-Iroquois-Ford Association of Realtors® Bradley, 815-937-5551

**January 27**

COR 16008 – Core B: Legal Issues: Danger Management 1.0  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**January 31**

COR 16005 – CORE B: Pricing Strategy Advisor- Certification  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**February 1**

RD 928 – Military Relocation Professional (Designation Course)  
Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1634 – Fair Housing, Agency, License Law & Escrow  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**February 1 & 2**

RD 924 – Seller Rep Specialist (Designation Course)  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**February 2**

RB 710 – Certified Staging Consultant  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

FI 1199 – Renovation Mortgages 101  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**February 5**

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow  
Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem  
Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## February 5

COR 16008 – Legal Issues: Danger Management

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

RD 947 – Negotiation Basics

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

## February 6

TEC 1716 – e-Signatures & Cloud Storage

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

TEC 1720 – Digital Marketing & Analytics for Real Estate

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## February 9

COR 16021 – CORE: Welcome to Runamuck Realty – 2<sup>nd</sup> episode

RD 980 – Versatility: Personality Style Communications (elective)

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RD 947 – Negotiation Basics

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

## February 15

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

## February 16

RB 744 – CMA: The Market Says- We need to Listen!

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

COR 16021 – Fair Housing, Agency, License Law & Escrow- Runamuck Realty: The Final Episode

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

## February 19 & 20

RD 901 – Real Estate Negotiation Expert – Certification

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400



## February 21

COR 1623 – Legal Issues: Swinging with the Pendulum

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

ETH 1522 – Embracing an Ethics Environment

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

## February 22

TEC 1716 – Cloud Storage & Electronic Signatures

REALTORS® Association of the Fox Valley – Elgin, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext 103

TEC 1723 – One Quick Video Equals Online Success

REALTORS® Association of the Fox Valley – Elgin, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext 103

COR 16017 – Fair Housing, Agency and License Law & Escrow: Digital Agency

REALTORS® Association of the Fox Valley – Elgin, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext 103

COR 1638 – CORE B: Conflict Resolution, Rights and Remedies

Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 16012 – CORE A: Fair Housing, License Law & Escrow

Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## February 27

COR 16003 – CORE B: Contractually Speaking

RB 714 – Developing a Marketing Plan

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

## March 1 & 2

RD 953 – Senior Real Estate Specialist (SRES) Designation Course

Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## March 3

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

## March 6

RD 900 - REALTOR Safety Class

Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1511 – Ethics in the Field

Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 7**

COR 16012 – CORE A: Fair Housing License Law & Escrow  
Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1607 – CORE B: Legal Issues for Residential Leasing, Property & Association Mgmt.  
Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 16022 – CORE B: Legal Issues – Agency in Action: It’s More Than Just the Law  
REALTORS® Association of the Fox Valley – Waubensee Community College  
[missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext. 103

RD 980 – Versatility: Personality-Style Communications  
REALTORS® Association of the Fox Valley – Waubensee Community College  
[missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext. 103

**March 8**

RB 710 – Certified Staging Consultant  
Mainstreet Organization of REALTORS® - **Libertyville**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 9**

COR 1675 – CORE A: Fair Housing, Agency License Law & Escrow  
RB 744 – The Market Says: Pricing Property Primer  
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

COR 1644 – Fair Housing, Agency, License Law & Escrow  
Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

RB 714 – Developing a Marketing Plan  
Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

**March 10**

ETH 1512- Code of Ethics  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandro.com](mailto:Jackie@heartlandro.com) , 815/459-0600

**March 12**

COR 1614 – CORE A: Sellers Real World License Law, Agency & Escrow  
Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1512 – Code of Ethics- It’s Good Business  
Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 13**

COR 16016 – CORE B: Legal Issues RE Compliance is Not a Game

TEC 1717 – Social Media Set Up

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1657 – CORE B: When in Doubt Disclose

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1512 – Code of Ethics – It’s Good Business

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 19**

FI 1149 – VA Financing

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

FI 1172 – Reverse Mortgages

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 21**

ETH 1511 – Ethics in the Field

Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RD 900 - REALTOR Safety Class

Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 22**

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

TEC 1720 – Digital Marketing & Analytics for Real Estate

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 22**

TEC 1716 - eSignatures & Cloud Storage  
 Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 23**

FI 1103 – Property Taxes in Illinois  
 Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

COR 1682 – Legal Issues: Real Estate Auction- The Basics  
 Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

**April 3**

COR 1623 – CORE B: Legal Issues: Swinging with the Pendulum  
 Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 16012 – CORE A: Fair Housing, License Law & Escrow  
 Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**April 5**

COR 1634 – Fair Housing, Agency, License Law & Escrow  
 Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**April 6**

RD 900 – REALTOR Safety Class  
 Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1511 – Ethics in the Field  
 Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1675 – CORE A: It's Time for a Check-Up  
 Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RD 945 – Today's Buyers and Sellers : What They Need to Know  
 Mainstreet Organization of REALTORS® - **Tinley Park**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1517 – Ethics in Real Estate  
 Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

COR 1634 - Fair Housing, Agency, License Law & Escrow  
 Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

## April 10

FI 1127 – Real Estate Property Tax Reduction in IL  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RB 710 – Certified Staging Consultant  
Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## April 12

COR 16008 – Core B: Legal Issues: Danger Management 1.0  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

## April 16

ETH 1522 – Embracing an Ethical Environment  
Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RB 725 – Contract Strategies for Success  
Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

AGY451 – Dual Agency: Duties in Conflict  
Mainstreet Organization of REALTORS® - **Libertyville**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1606 – CORE B: Risk Management Remix for Today's Market  
Mainstreet Organization of REALTORS® - **Libertyville**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## April 18

COR 1629 – Legal Issues: Advertising and the Real Estate Agent  
Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

RD 900 – Real Estate Safety Matters  
Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

## April 19

TEC 1715 – Social Media & License Law  
REALTORS® Association of the Fox Valley – Elgin, [missy@rafv.com](mailto:missy@rafv.com) or 630-232-2360 ext 103

ETH 1511 – Ethics in the Field  
Mainstreet Organization of REALTORS® - **Libertyville**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**April 19**

RD 900 – REALTOR Safety Class

Mainstreet Organization of REALTORS® - **Libertyville**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400**April 23**

COR 1626 – CORE A: Fair Housing, Agency &amp; License Law &amp; Escrow

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps &amp; Mayhem

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1615 – It's Time For a Checkup

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677

RB 707 – Pitfalls &amp; Possibilities: Presenting &amp; Negotiating Contracts

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](http://www.trarealtors.net) , 815-744-7677**April 24**

COR 1614 – CORE A: Sellers Real World License Law, Agency &amp; Escrow

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1512 – Code of Ethics- It's Good Business

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400**April 25**

COR 16017 – CORE A: Fair Housing, Agency, License Law &amp; Escrow

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

TEC 1715 – Social Media &amp; License Law 2.0

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 16004 – CORE B: Duties &amp; Disclosure Transaction Guide

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RD 938 – Game On: Getting to Closing

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### May 8 & 9

COM 1004 – Income Property Analysis  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### May 10

BME 1803 – 12 hour Broker Management  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## Broker Management

### March 14 & 15

BME 1803 – 12 hour Broker Management  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### April 26 & 27

BME 1803 – 12 hour Broker Management  
Mainstreet Organization of REALTORS® - Arlington Heights  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## Designation Courses

### November 17

RD 928 – MRP Designation Course – Military Relocation Professional  
REALTOR® Association of Southwestern Illinois, Shiloh, [Evan@myRASI.com](mailto:Evan@myRASI.com) or 618-277-1980

### November 29

RD 928 – Military Relocation Professional (Designation Course)  
Mainstreet Organization of REALTORS® - Downers Grove  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### November 30 & December 1

RD 967 - Cultural Factors in Real Estate Negotiations  
RD 968 – Negotiating Across Generations in Real Estate  
Bloomington-Normal Association of Realtors® - [customercare@bnrealtors.biz](mailto:customercare@bnrealtors.biz) or 309-644-5092

## December 7 & 8

RB 773 – ABR Designation Course – Accredited Buyer Representative

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

## 2018

### January 4

COR 16005- Pricing Strategies: Mastering the CMA (Certification course)

Greater Gateway Association of REALTORS®- Edwardsville, 618-692-8300 or | [Registration](#)

### January 31

COR 16005 – CORE B: Pricing Strategy Advisor- Certification

Mainstreet Organization of REALTORS® - **Downers Grove**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### February 1

RD 928 – Military Relocation Professional (Designation Course)

Mainstreet Organization of REALTORS® - **Arlington Heights**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### February 1 & 2

RD 924 – Seller Rep Specialist (Designation Course)

Mainstreet Organization of REALTORS® - **Downers Grove**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### February 19 & 20

Rd 901 – Real Estate Negotiation Expert – Certification

Mainstreet Organization of REALTORS® - **Arlington Heights**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### March 1 & 2

RD 953 – Senior Real Estate Specialist (SRES) Designation Course

Mainstreet Organization of REALTORS® - **Downers Grove**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400