



## CE - Classroom Calendar

Brokers & Managing Brokers | Managing Brokers CE | Designations

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### Brokers & Managing Brokers

*\*For 30-hour Broker Post- License Education courses please go to our [Pre-License Calendar](#)\**

#### August 10

ETH 1511 – Ethics in the Field

COR 1697 – Core B: Legal Issues – Marketing Mishaps and Mayhem

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

ETH 1518 – Code of Ethics Overview

COR 1629 – Core B: Legal Issues- Advertising & The Real Estate Agent

Blooming Normal Association of REALTORS® - 309-664-5092

#### August 15

RD 924 – Seller Representative Specialist – SRS – Designation Course

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

#### August 16

RB 705 – I want to Hold an Open House

ETH 1523 – Code of Ethics

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

#### August 17

COR 16014 – Core A: Fair Housing, Agency

COR 16015 – Core B: Legal Issues – It's the Law

North Shore-Barrington Association of REALTORS® - Barrington, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### September 5

COR 16014 – Core A: Fair Housing, Agency

COR 16015 – Core B: Legal Issues – It's the Law

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### September 12

RB 705 – I want to hold an Open House

RD 900 – Real Estate Safety

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

### September 12

RD 900 – Real Estate Safety

Champaign County Association of REALTORS® - Savoy, [shelly@illinihomes.com](mailto:shelly@illinihomes.com) or 217-356-1389

### September 12 & 13

RD 911 – The Electronic Handshake – Mastering Email Negotiations

REALTOR® Association of the Fox Valley, Inc. - Geneva, [missy@rafv.realtor](mailto:missy@rafv.realtor) or 630-232-2360 x103

### September 13 & 14

RD 953 – Senior Real Estate Specialist (SRES) Designation Course

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

### September 14

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - Downers Grove

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### September 18

ETH 1512- Code of Ethics

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandro.com](mailto:Jackie@heartlandro.com) , 815-459-0600

### September 21

RD 900 – Real Estate Safety Course

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandro.com](mailto:Jackie@heartlandro.com) , 815-459-0600

COR 1644 – Core A: Fair Housing, Agency, License Law & Escrow – Quiz Me!

COR 1640 – Core B: Legal Issues: Disclose, Disclose, Disclose!

Quincy Association of REALTORS® - Quincy, 217-228-0652

### September 22

ETH 1523 – Code of Ethics

RD 900 – REALTOR® Safety

North Shore-Barrington Association of REALTORS® - Barrington, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

ENV 1241 – Reducing Radon Risk I Real Estate

RD 900 – Real Estate Safety Matters

Quincy Association of REALTORS® - Quincy, 217-228-0652

### September 26

COM 1031 – Introduction to Leasing Commercial Real Estate

COM 1057 – Introduction to Financing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Barrington, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

### September 27

COR 16014 – Core A: Fair Housing, Agency,

COR 16015 – Core B: Legal Issues – It's the Law

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

RD 907 – HR Solutions for Teams – Certification Course

Mainstreet Organization of REALTORS® - **Downers Grove**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### September 28

RB 728 – Team Leadership for Max Performance – Certification Course

Mainstreet Organization of REALTORS® - **Downers Grove**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### October 3

COR 1629 – Advertising & Real Estate Agent

ETH 1518 – Code of Ethics Review

Hometown Association of REALTORS® - Sterling, [jane@nirealtor.com](mailto:jane@nirealtor.com) or 815-626-8148

### October 5

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Arlington Heights**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

### October 10

ETH 1523 – Code of Ethics

RB 705 – I want to Hold an Open House

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

COR 1644 – Core A: Fair Housing, Agency, License Law & Escrow – Quiz Me!

TEC 1704 – Risk Reduction & Technology Use

Illinois Valley Association of REALTORS® - LaSalle, [ivar@illinivalleyrealtors.org](mailto:ivar@illinivalleyrealtors.org) or 815-224-1868

### October 12

TEC 1719- Managing Online Transactions

REALTOR® Association of Southwestern Illinois – Shiloh, [education@myRASI.com](mailto:education@myRASI.com), 618-277-1980

TEC 1719- Managing Online Transactions

Greater Gateway Association of REALTORS®- Glen Carbon, [slading@gatewayrealtors.com](mailto:slading@gatewayrealtors.com) 618-692-8300

### October 16

COR 16014 – Core A: Fair Housing, Agency,

COR 16015 – Core B: Legal Issues – It’s the Law

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### October 18

ETH 1518 – Code of Ethics Overview

Capital Area REALTORS® - Springfield, [knichelson@caaronline.com](mailto:knichelson@caaronline.com) or 217-698-7000 | [Registration](#)

### October 19 & 20

RD 901 – Real Estate Negotiation Expert Certification (RENE)

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

### October 25

COR 16014 – Core A: Fair Housing, Agency,

COR 16015 – Core B: Legal Issues – It’s the Law

North Shore-Barrington Association of REALTORS® - Barrington, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### October 26 & 27

RD 901 – RENE Designation course – Real Estate Negotiation Expert

North Shore-Barrington Association of REALTORS®, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

### November 2

RD 926 – Enhancing Service to Rental Prospects & Residents

RD 920 – Harassment in the Workplace

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

### November 9

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

### November 14

COR 16014 – Core A: Fair Housing, Agency,

COR 16015 – Core B: Legal Issues – It’s the Law

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

## November 14

ETH 1507 – Social Media Ethics for Real Estate

TEC 1723 – One Quick Video Equals Online Success

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

## November 14 & 15

RD 967 – Cultural Factors in Real Estate Negotiations

RD 968 – Negotiating Across Generations in Real Estate

REALTOR® Association of the Fox Valley, Inc. – Geneva, [missy@rafv.realtor](mailto:missy@rafv.realtor) or 630-232-2360 ext. 103

## November 14 & 15

RD 928 – MRP Designation Course – Military Relocation Professional

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

ETH 1512- Code of Ethics

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandro.com](mailto:Jackie@heartlandro.com) , 815-459-0600

## November 16

COM 1031 – Introduction to Leasing Commercial Real Estate

COM 1057 – Introduction to Financing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Barrington, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

## November 17

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - Downers Grove

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## November 29

RD 928 – Military Relocation Professional (Designation Course)

Mainstreet Organization of REALTORS® - Downers Grove

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## November 30

FI 1172 – Reverse Mortgages

FI 1149 – VA Financing

Mainstreet Organization of REALTORS® - Downers Grove

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## December 1

FI 1127 – Real Estate Property Tax Reduction in IL

Mainstreet Organization of REALTORS® - Downers Grove

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### December 5

COM 1031 – Introduction to Leasing Commercial Real Estate

COM 1057 – Introduction to Financing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

### December 7 & 8

RB 773 – ABR Designation Course – Accredited Buyer Representative

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### December 12

PENDING\* – CORE B: Agency in Action: It's More Than Just the Law

ETH 1512 – The Code of Ethics: It's Good Business

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

### December 14

TEC 1719- Managing Online Transactions

REALTOR® Association of Southwestern Illinois – Shiloh, [education@myRASI.com](mailto:education@myRASI.com), 618-277-1980

TEC 1719- Managing Online Transactions

Greater Gateway Association of REALTORS®- Glen Carbon, [slading@gatewayrealtors.com](mailto:slading@gatewayrealtors.com), 618-692-8300

## 2018 Classes

### January 9

COR 1640 – CORE B: Legal Issues – Disclose, Disclose, Disclose!

RD 900 – Real Estate Safety Matters

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

### January 18

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

### January 22

ETH 1512- Code of Ethics

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandro.com](mailto:Jackie@heartlandro.com) , 815/459-0600

### January 25

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Tinley Park**

[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### January 27

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**February 1**

RD 928 – Military Relocation Professional (Designation Course)  
Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

COR 1634 – Fair Housing, Agency, License Law & Escrow  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**February 2**

RB 710 – Certified Staging Consultant  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**February 9**

PENDING\* – CORE: Welcome to Runamuck Realty – 2<sup>nd</sup> episode  
PENDING\* – Versatility: Personality Style Communications (elective)  
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

**February 10**

RD 947 – Negotiation Basics  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**February 15**

COR 16008 – Core B: Legal Issues: Danger Management 1.0  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**February 27**

COR 16003 – CORE B: Contractually Speaking  
RB 714 – Developing a Marketing Plan  
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

**March 1 & 2**

RD 953 – Senior Real Estate Specialist (SRES) Designation Course  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 3**

COR 1634 – Fair Housing, Agency, License Law & Escrow  
Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**March 8**

RB 710 – Certified Staging Consultant  
Mainstreet Organization of REALTORS® - **Libertyville**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 9**

COR 1675 – CORE A: Fair Housing, Agency License Law & Escrow  
 PENDING\* – The Market Says: Pricing Property Primer  
 Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

**March 10**

ETH 1512- Code of Ethics  
 Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandro.com](mailto:Jackie@heartlandro.com) , 815/459-0600

**March 13**

COR 16016 – CORE B: Legal Issues RE Compliance is Not a Game  
 TEC 1717 – Social Media Set Up  
 Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

**March 19**

FI 1149 – VA Financing  
 FI 1172 – Reverse Mortgages  
 Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**March 22**

COR 16008 – Core B: Legal Issues: Danger Management 1.0  
 Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**April 5**

COR 1634 – Fair Housing, Agency, License Law & Escrow  
 Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

**April 10**

FI 1127 – Real Estate Property Tax Reduction in IL  
 Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

RB 710 – Certified Staging Consultant  
 Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

**April 12**

COR 16008 – Core B: Legal Issues: Danger Management 1.0  
 Heartland REALTOR® Organization, Crystal Lake, [Jackie@heartlandRO.com](mailto:Jackie@heartlandRO.com) , 815-459-0600

## Broker Management

There are no courses available at this time



## Designation Courses

### August 15

RD 924 – Seller Representative Specialist – SRS – Designation Course  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### August 17 & 18

RD 924 – Seller Representative Specialist (SRS) Designation Course  
Three Rivers Association of REALTORS® - Joliet, [REGISTER HERE](#) or 800-752-3274

### September 13 & 14

RD 953 – Senior Real Estate Specialist (SRES)  
North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org), or 847-480-7177

### September 27

RD 907 – HR Solutions for Teams – Certification Course  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### September 28

RB 728 – Team Leadership for Max Performance – Certification Course  
Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

### October 24

RD 901 – RENE Designation course – Real Estate Negotiation Expert  
North Shore-Barrington Association of REALTORS®, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### October 26

RD 901 – RENE Designation course – Real Estate Negotiation Expert  
North Shore-Barrington Association of REALTORS®, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### October 27

RD 901 – RENE Designation course – Real Estate Negotiation Expert  
North Shore-Barrington Association of REALTORS®, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### November 14

RD 928 – MRP Designation Course – Military Relocation Professional  
North Shore-Barrington Association of REALTORS® - Barrington, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

### November 15

RD 928 – MRP Designation Course – Military Relocation Professional  
North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

## November 29

RD 928 – Military Relocation Professional (Designation Course)

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## December 7 & 8

RB 773 – ABR Designation Course – Accredited Buyer Representative

North Shore-Barrington Association of REALTORS® - Northbrook, [education@nsbar.org](mailto:education@nsbar.org) or 847-480-7177

# 2018

## February 1

RD 928 – Military Relocation Professional (Designation Course)

Mainstreet Organization of REALTORS® - **Arlington Heights**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400

## March 1 & 2

RD 953 – Senior Real Estate Specialist (SRES) Designation Course

Mainstreet Organization of REALTORS® - **Downers Grove**  
[education@succeedwithmore.com](mailto:education@succeedwithmore.com) or 630-324-8400