



CE - Classroom Calendar

Brokers & Managing Brokers | Managing Brokers CE | Designations

Brokers & Managing Brokers

For 30-hour Broker Post- License Education courses please go to our [Pre-License Calendar](#)

September 19

RD 900- Real Estate Safety Matters: Safe Business =Smart Business
Livingston County Board of REALTORS®, Pontiac, lcb@frontier.com or 815-842-4123

September 21

RD 900 – Real Estate Safety Course
Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815-459-0600

COR 1644 – Core A: Fair Housing, Agency, License Law & Escrow – Quiz Me!
Quincy Association of REALTORS® - Quincy, 217-228-0652

COR 1640 – Core B: Legal Issues: Disclose, Disclose, Disclose!
Quincy Association of REALTORS® - Quincy, 217-228-0652

September 22

ETH 1523 – Code of Ethics
North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org or 847-480-7177

RD 900 – REALTOR® Safety
North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org or 847-480-7177

ENV 1241 – Reducing Radon Risk I Real Estate
Quincy Association of REALTORS® - Quincy, 217-228-0652

RD 900 – Real Estate Safety Matters
Quincy Association of REALTORS® - Quincy, 217-228-0652

September 26

COM 1031 – Introduction to Leasing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org, or 847-480-7177

COM 1057 – Introduction to Financing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org, or 847-480-7177

COR 16005 - CORE B: Pricing Strategy Advisor - Certification Course

Mainstreet Organization of REALTORS® - **Arlington Heights**

education@succeedwithmore.com or 630-324-8400

September 27

COR 16014 – Core A: Fair Housing, Agency

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

COR 16015 – Core B: Legal Issues – It’s the Law

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

RD 907 – HR Solutions for Teams – Certification Course

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

September 28

RB 728 – Team Leadership for Max Performance – Certification Course

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

COR 16010- CORE A: Fair Housing, Agency, License Law & Escrow- Steering Clear of Violations

Greater Gateway Association of REALTORS® <http://ams.navicamls.net/> or 618-692-8300

COR 16005 – CORE B: Legal Issues: PSA Pricing Strategies – Mastering the CMA (Designation Course)

Three Rivers Association of REALTORS®, 815-744-4520, [Register Here](#)

September 29

RD 900 – Real Estate Safety

REALTOR® Association of Southwestern Illinois, Belleville, Education@myRASI.com or 618-277-1980

October 2

ETH 1517 – Ethics in Real Estate

Champaign County Association of REALTORS® - Savoy, shellyf@illinoihomes.com or 217-356-1389

RB 746 – Elements of a Contract

Champaign County Association of REALTORS® - Savoy, shellyf@illinoihomes.com or 217-356-1389

October 3

COR 1629 – Advertising & Real Estate Agent

Hometown Association of REALTORS® - Sterling, jane@nirealtor.com or 815-626-8148

ETH 1518 – Code of Ethics Review

Hometown Association of REALTORS® - Sterling, jane@nirealtor.com or 815-626-8148

October 4

COR 16008 – Danger Management

Champaign County Association of REALTORS® - Savoy, shellyf@illinoihomes.com or 217-356-1389

COR 1634 – Fair Housing, Agency, License Law & Escrow

Champaign County Association of REALTORS® - Savoy, shellyf@illinoihomes.com or 217-356-1389

October 5

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

FI 1199- Renovation Mortgages 101

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

COR 1629- Legal Issues – Advertising & The Real Estate Agent

Bloomington-Normal Association of REALTORS®, mariedf@bnrealtors.biz , 309-664-5092

ETH 1518- Code of Ethics Overview

Bloomington-Normal Association of REALTORS®, mariedf@bnrealtors.biz , 309-664-5092

October 6

COR 1675 –CORE A: It's Time for a Check-up

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

RB 707 – Pitfalls & Possibilities: Presenting & Negotiating Contracts

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

October 10

ETH 1523 – Code of Ethics

RB 705 – I want to Hold an Open House

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

October 10

COR 1644 – Core A: Fair Housing, Agency, License Law & Escrow – Quiz Me!

TEC 1704 – Risk Reduction & Technology Use

Illinois Valley Association of REALTORS® - LaSalle, ivar@illinivalleyrealtors.org or 815-224-1868

October 12

TEC 1719- Managing Online Transactions

REALTOR® Association of Southwestern Illinois – Shiloh, education@myRASI.com, 618-277-1980

TEC 1719- Managing Online Transactions

Greater Gateway Association of REALTORS®- Glen Carbon, slading@gatewayrealtors.com 618-692-8300

October 13

RB 766 – Get Ready to Sign the Contract

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org, or 847-480-7177

COR 1657 – CORE B: When in Doubt, Disclose

Mainstreet Organization of REALTORS® - Downers Grove

education@succeedwithmore.com or 630-324-8400

ETH 1512 – Code of Ethics- It's Good Business

Mainstreet Organization of REALTORS® - Downers Grove

education@succeedwithmore.com or 630-324-8400

October 16

COR 16014 – Core A: Fair Housing, Agency

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

COR 16015 – Core B: Legal Issues – It's the Law

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow

Mainstreet Organization of REALTORS® - Tinley Park

education@succeedwithmore.com or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem

Mainstreet Organization of REALTORS® - Tinley Park

education@succeedwithmore.com or 630-324-8400

October 17

TEC 1719 – Managing Online Transactions

Mainstreet Organization of REALTORS® - Downers Grove

education@succeedwithmore.com or 630-324-8400

October 18

ETH 1518 – Code of Ethics Overview

Capital Area REALTORS® - Springfield, knichelson@caaronline.com or 217-698-7000 | [Registration](#)

TEC 1715- Social Media and License Law

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815-459-0600

October 19

COR 1634 – Fair Housing, Agency, License Law & Escrow

REALTORS® Association of the Fox Valley – Sugar Grove, missy@rafv.com or 630-232-2360 ext . 103

ETH 1517 – Ethics in Real Estate

REALTORS® Association of the Fox Valley – Sugar Grove, missy@rafv.com or 630-232-2360 ext . 103

RD 901 – Real Estate Negotiation Expert Certification (RENE)

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

October 20

RD 901 – Real Estate Negotiation Expert Certification (RENE)

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

FI 1128 – Credit Education for Real Estate

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

COR 1634 –CORE A: Fair Housing, Agency, License Law & Escrow

REALTOR® Association of Southwestern Illinois- Shiloh education@myRASI.com or 618-277-1980

COR 16008 –CORE B: Legal Issues- Danger Management 1.0

REALTOR® Association of Southwestern Illinois- Shiloh education@myRASI.com or 618-277-1980

October 24

RD 926 – Enhancing Service to Rental Prospects & Residents

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org, or 847-480-7177

RD 920 – Harassment in the Workplace

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org, or 847-480-7177

ETH 1523 – Code of Ethics

North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org, or 847-480-7177

RB 766 – Get Ready to Sign the Contract

North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org, or 847-480-7177

October 25

COR 16014 – Core A: Fair Housing, Agency,

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org, or 847-480-7177

October 25

COR 16015 – Core B: Legal Issues – It’s the Law

North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org or 847-480-7177

COR 16012 – CORE A: Fair Housing, Agency, License Law & Escrow

Mainstreet Organization of REALTORS® - **Libertyville**

education@succeedwithmore.com or 630-324-8400

COR 1607- CORE B: Legal Issues for Residential Leasing, Property & Association Management

Maintstreet Organization of REALTORS® - **Libertyville**

education@succeedwithmore.com or 630-324-8400

October 26

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

ETH 1517 – Ethics in Real Estate

REALTOR® Association of Southwestern Illinois, Shiloh education@myRASI.com or 618-277-1980

October 26 & 27

RD 901 – RENE Designation course – Real Estate Negotiation Expert

North Shore-Barrington Association of REALTORS®, education@nsbar.org or 847-480-7177

November 7

TEC 1716- Cloud Storage & Electronic Signatures

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

November 9

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

November 14

COR 16014 – Core A: Fair Housing, Agency

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

COR 16015 – Core B: Legal Issues – It’s the Law

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

ETH 1507 – Social Media Ethics for Real Estate

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

TEC 1723 – One Quick Video Equals Online Success

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

TEC 1719 – Managing Online Transactions

Maintstreet Organization of REALTORS® - **Arlington Heights**

education@succeedwithmore.com or 630-324-8400

November 14 & 15

RD 967 – Cultural Factors in Real Estate Negotiations

RD 968 – Negotiating Across Generations in Real Estate

REALTOR® Association of the Fox Valley, Inc. – Geneva, missy@rafv.realtor or 630-232-2360 ext. 103

RD 928 – MRP Designation Course – Military Relocation Professional

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

November 15

ETH 1512- Code of Ethics

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815-459-0600

RD 907 – HR Solutions for Teams – Certification Course

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

November 16

COM 1031 – Introduction to Leasing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org, or 847-480-7177

COM 1057 – Introduction to Financing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org, or 847-480-7177

November 17

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

RD 928 – MRP Designation Course – Military Relocation Professional

REALTOR® Association of Southwestern Illinois, Shiloh, Evan@myRASI.com or 618-277-1980

ETH 1511 – Ethics in the Field

Mainstreet Organization of REALTORS® - **Tinley Park**

education@succeedwithmore.com or 630-324-8400

RD 900 – REALTOR Safety Class

Mainstreet Organization of REALTORS® - **Tinley Park**

education@succeedwithmore.com or 630-324-8400

November 29

RD 928 – Military Relocation Professional (Designation Course)

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

November 30

FI 1172 – Reverse Mortgages

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

FI 1149 – VA Financing

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

December 1

FI 1127 – Real Estate Property Tax Reduction in IL

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

December 5

COM 1031 – Introduction to Leasing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org, or 847-480-7177

COM 1057 – Introduction to Financing Commercial Real Estate

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org, or 847-480-7177

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

December 6

COR 1626 – Fair Housing, Agency and License Law: Back to the Basics

REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext . 103

COR 1697 – Legal Issues- Marketing, Mishaps & Mayhem

REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext . 103

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - Tinley Park
education@succeedwithmore.com or 630-324-8400

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - Tinley Park
education@succeedwithmore.com or 630-324-8400

December 7 & 8

RB 773 – ABR Designation Course – Accredited Buyer Representative

North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

December 11

RB 746 – Elements of a Contract

Mainstreet Organization of REALTORS® - Libertyville
education@succeedwithmore.com or 630-324-8400

COR 1615 – Core A: Buyers Real World License Law, Agency & Fair Housing

Mainstreet Organization of REALTORS® - Libertyville
education@succeedwithmore.com or 630-324-8400

December 12

PENDING* – CORE B: Agency in Action: It's More Than Just the Law

ETH 1512 – The Code of Ethics: It's Good Business

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RD 900 – NAR Safety Course

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

December 14

TEC 1719- Managing Online Transactions

REALTOR® Association of Southwestern Illinois – Shiloh, education@myRASI.com, 618-277-1980

TEC 1719- Managing Online Transactions

Greater Gateway Association of REALTORS®- Glen Carbon, slading@gatewayrealtors.com, 618-692-8300

COR 16011- Core B: Unethical & Unlawful Use of Media

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815-459-0600

2018 Classes

January 8

COR 16012 – CORE A: Fair Housing, License Law & Escrow
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

COR 1623 – CORE B: Legal Issues: Swinging the Pendulum
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

January 9

COR 1640 – CORE B: Legal Issues – Disclose, Disclose, Disclose!
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RD 900 – Real Estate Safety Matters
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

January 11

COR 16010 – Fair Housing, Agency, License Law & Escrow- Steering Clear of Violations!
REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

ETH 1526 – Professionalism in Action: The Code of Ethics Content
REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow
Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem
Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

January 12

COR 16004 – CORE B: Duties & Disclosures Transaction Guide
Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

RB 718 – Compensation Issues: Who Shook the Tree?
Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

January 18

COR 1634 – CORE A: Fair Housing, Agency, License Law & Escrow
Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

January 19

COR 16017 – CORE A: Fair Housing, Agency, License Law & Escrow
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

TEC 1715 – Social Media & License Law 2.0

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

January 22

ETH 1512- Code of Ethics

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815/459-0600

January 22 & 23

RB 727 – Understanding & Leveraging Teams (Certification)

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

January 24

COR 1682 – Legal Issues- Real Estate Auction- The Basics

REALTORS® Association of the Fox Valley – Sugar Grove, missy@rafv.com or 630-232-2360 ext 103

FI 1103 – Property Taxes in Illinois

REALTORS® Association of the Fox Valley – Sugar Grove, missy@rafv.com or 630-232-2360 ext 103

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

January 25

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

January 26

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

January 27

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600**January 31**

COR 16005 – CORE B: Pricing Strategy Advisor- Certification

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400**February 1**

RD 928 – Military Relocation Professional (Designation Course)

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600**February 1 & 2**

RD 924 – Seller Rep Specialist (Designation Course)

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400**February 2**

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

FI 1199 – Renovation Mortgages 101

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400**February 5**

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400**February 6**

TEC 1716 – e-Signatures & Cloud Storage

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

February 6

TEC 1720 – Digital Marketing & Analytics for Real Estate
Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

ETH 1522 – Embracing an Ethical Environment
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

RB 725 – Contract Strategies for Success
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

February 9

PENDING* – CORE: Welcome to Runamuck Realty – 2nd episode
PENDING* – Versatility: Personality Style Communications (elective)
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

February 10

RD 947 – Negotiation Basics
Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

February 15

COR 16008 – Core B: Legal Issues: Danger Management 1.0
Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

February 19 & 20

RD 901 – Real Estate Negotiation Expert – Certification
Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

February 22

TEC 1716 – Cloud Storage & Electronic Signatures
REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

TEC 1723 – One Quick Video Equals Online Success
REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

COR 16017 – Fair Housing, Agency and License Law & Escrow: Digital Agency
REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

COR 1638 – CORE B: Conflict Resolution, Rights and Remedies
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

February 22

COR 16012 – CORE A: Fair Housing, License Law & Escrow
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

February 27

COR 16003 – CORE B: Contractually Speaking
 RB 714 – Developing a Marketing Plan
 Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

March 1 & 2

RD 953 – Senior Real Estate Specialist (SRES) Designation Course
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

March 3

COR 1634 – Fair Housing, Agency, License Law & Escrow
 Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

March 6

RD 900 - REALTOR Safety Class
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

ETH 1511 – Ethics in the Field

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

March 7

COR 16012 – CORE A: Fair Housing License Law & Escrow
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

COR 1607 – CORE B: Legal Issues for Residential Leasing, Property & Association Mgmt.

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

March 8

RB 710 – Certified Staging Consultant
 Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

March 9

COR 1675 – CORE A: Fair Housing, Agency License Law & Escrow
 PENDING* – The Market Says: Pricing Property Primer
 Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

March 10

ETH 1512- Code of Ethics

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815/459-0600**March 12**

COR 1614 – CORE A: Sellers Real World License Law, Agency & Escrow

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

ETH 1512 – Code of Ethics- It's Good Business

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400**March 13**

COR 16016 – CORE B: Legal Issues RE Compliance is Not a Game

TEC 1717 – Social Media Set Up

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

COR 1657 – CORE B: When in Doubt Disclose

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

ETH 1512 – Code of Ethics – It's Good Business

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400**March 19**

FI 1149 – VA Financing

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

FI 1172 – Reverse Mortgages

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400**March 21**

ETH 1511 – Ethics in the Field

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

March 21

RD 900 - REALTOR Safety Class

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

March 22

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

TEC 1720 – Digital Marketing & Analytics for Real Estate

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

TEC 1716 - eSignatures & Cloud Storage

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

April 3

COR 1623 – CORE B: Legal Issues: Swinging with the Pendulum

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

COR 16012 – CORE A: Fair Housing, License Law & Escrow

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

April 5

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

April 6

RD 900 – REALTOR Safety Class

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

ETH 1511 – Ethics in the Field

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

COR 1675 – CORE A: It's Time for a Check-Up

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

RD 945 – Today's Buyers and Sellers : What They Need to Know

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

April 10

FI 1127 – Real Estate Property Tax Reduction in IL
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

RB 710 – Certified Staging Consultant
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

April 12

COR 16008 – Core B: Legal Issues: Danger Management 1.0
 Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

April 16

ETH 1522 – Embracing an Ethical Environment
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

RB 725 – Contract Strategies for Success
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

AGY451 – Dual Agency: Duties in Conflict
 Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

COR 1606 – CORE B: Risk Management Remix for Today's Market
 Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

April 19

TEC 1715 – Social Media & License Law
 REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

ETH 1511 – Ethics in the Field
 Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

RD 900 – REALTOR Safety Class
 Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

April 23

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

April 23

COR 1697 – CORE B: Marketing Mishaps & Mayhem
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

April 24

COR 1614 – CORE A: Sellers Real World License Law, Agency & Escrow
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

ETH 1512 – Code of Ethics- It's Good Business
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

April 25

COR 16017 – CORE A: Fair Housing, Agency, License Law & Escrow
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

TEC 1715 – Social Media & License Law 2.0
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

April 25

COR 16004 – CORE B: Duties & Disclosure Transaction Guide
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

RD 938 – Game On: Getting to Closing
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

May 8 & 9

COM 1004 – Income Property Analysis
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

May 10

BME 1803 – 12 hour Broker Management
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

Broker Management

March 14 & 15

BME 1803 – 12 hour Broker Management

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

April 26 & 27

BME 1803 – 12 hour Broker Management

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

Designation Courses

September 27

RD 907 – HR Solutions for Teams – Certification Course
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

September 28

RB 728 – Team Leadership for Max Performance – Certification Course
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

COR 16005 – CORE B: Legal Issues: PSA Pricing Strategies – Mastering the CMA (Designation Course)
Three Rivers Association of REALTORS®, 815-744-4520, [Register Here](#)

October 19 & 20

COR 1698- Legal Issues – Protecting & Representing your Buyer Clients
RD 911- The Electronic Handshake: Mastering Email Negotiations
Bloomington-Normal Association of REALTORS®, mariedf@bnrealtors.biz , 309-664-5092

October 24

RD 901 – RENE Designation course – Real Estate Negotiation Expert
North Shore-Barrington Association of REALTORS®, education@nsbar.org or 847-480-7177

October 26

RD 901 – RENE Designation course – Real Estate Negotiation Expert
North Shore-Barrington Association of REALTORS®, education@nsbar.org or 847-480-7177

October 27

RD 901 – RENE Designation course – Real Estate Negotiation Expert
North Shore-Barrington Association of REALTORS®, education@nsbar.org or 847-480-7177

November 9 & 10

RB 733- Accredited Buyer Representative - Designation
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

November 13 & 14

RD 901 – RENE Designation course – Real Estate Negotiation Expert
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

November 14

RD 928 – MRP Designation Course – Military Relocation Professional
North Shore-Barrington Association of REALTORS® - Barrington, education@nsbar.org or 847-480-7177

November 15

RD 928 – MRP Designation Course – Military Relocation Professional
North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

November 17

RD 928 – MRP Designation Course – Military Relocation Professional
REALTOR® Association of Southwestern Illinois, Shiloh, Evan@myRASI.com or 618-277-1980

November 29

RD 928 – Military Relocation Professional (Designation Course)
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

December 7 & 8

RB 773 – ABR Designation Course – Accredited Buyer Representative
North Shore-Barrington Association of REALTORS® - Northbrook, education@nsbar.org or 847-480-7177

2018

February 1

RD 928 – Military Relocation Professional (Designation Course)
Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

February 1 & 2

RD 924 – Seller Rep Specialist (Designation Course)
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

February 19 & 20

Rd 901 – Real Estate Negotiation Expert – Certification
Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

March 1 & 2

RD 953 – Senior Real Estate Specialist (SRES) Designation Course
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400