



CE - Classroom Calendar

Brokers & Managing Brokers | Managing Brokers CE | Designations

Brokers & Managing Brokers

For 30-hour Broker Post- License Education courses please go to our [Pre-License Calendar](#)

2018 Classes

January 3

COR 16021 – Return to Runamuck Realty: The Final Episode

Greater Gateway Association of REALTORS®- Edwardsville, 618-692-8300 or | [Registration](#)

RD 938 – Game on: Getting to Closing – Why Deals Don’t Close & What We Can Do About It

Greater Gateway Association of REALTORS®- Edwardsville, 618-692-8300 or | [Registration](#)

January 4

COR 16005- Pricing Strategies: Mastering the CMA (Certification course)

Greater Gateway Association of REALTORS®- Edwardsville, 618-692-8300 or | [Registration](#)

January 8

COR 16012 – CORE A: Fair Housing, License Law & Escrow

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

COR 1623 – CORE B: Legal Issues: Swinging the Pendulum

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

ETH 1517 – Ethics in Real Estate

Champaign County Association of REALTORS® Savoy, 217-356-1389 or |Member [Registration](#)

RB 746 – Elements of a Contract

Champaign County Association of REALTORS® Savoy, 217-356-1389 or |Member [Registration](#)

January 10

COR 16008 – Danger Management

Champaign County Association of REALTORS® Savoy, 217-356-1389 or | Member [Registration](#)

COR 1634 – Fair Housing Agency, License Law & Escrow

Champaign County Association of REALTORS® Savoy, 217-356-1389 or | Member [Registration](#)

January 11

COR 16010 – Fair Housing, Agency, License Law & Escrow- Steering Clear of Violations!

REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

ETH 1526 – Professionalism in Action: The Code of Ethics Content

REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow

Mainstreet Organization of REALTORS® - [Libertyville education@succeedwithmore.com](#) or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem

Mainstreet Organization of REALTORS® - [Libertyville education@succeedwithmore.com](#) or 630-324-8400

January 12

COR 16004 – CORE B: Duties & Disclosures Transaction Guide

Mainstreet Organization of REALTORS® - [Tinley Park education@succeedwithmore.com](#) or 630-324-8400

RB 718 – Compensation Issues: Who Shook the Tree?

Mainstreet Organization of REALTORS® - [Tinley Park education@succeedwithmore.com](#) or 630-324-8400

ETH 1517 –Code of Ethics

Bloomington- Normal Association of REALTORS® customercare@bnrealtors.biz 309-644-5092

COR 1634 – Fair Housing, Agency, License Law & Escrow

Bloomington- Normal Association of REALTORS® customercare@bnrealtors.biz 309-644-5092

January 15

COR 16014 – CORE A: Who Represents Me Anyway

North Shore-Barrington Association of REALTORS® – [Northbrook education@nsbar.org](#) 847-480-7177

COR 16015 – CORE B: Legal Issues – It’s the Law

North Shore-Barrington Association of REALTORS® – [Northbrook education@nsbar.org](#) 847-480-7177

January 18

COR 1634 – CORE A: Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

January 19

COR 16017 – CORE A: Fair Housing, Agency, License Law & Escrow
Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

TEC 1715 – Social Media & License Law 2.0
Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

COR 16012 – Safeguarding the Consumers We Serve
Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

RD 975 – Team Strategies for Performance and License Compliance
Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

RB 710 – Home Staging for the Real Estate Professional
North Shore-Barrington Association of REALTORS® – Barrington education@nsbar.org 847-480-7177

AUC 1402 – Real Estate Auctions: What Every Broker Should Know
North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org 847-480-7177

January 20

COR 1634 – Fair Housing, Agency, License Law & Escrow
Logan County Board of Realtors® - Lincoln, lcboardofrealtors@comcast.net , 217-732-8172

COM 1003 – 411 on Commercial Real Estate: What You Need to Know
Logan County Board of Realtors® - Lincoln, lcboardofrealtors@comcast.net , 217-732-8172

January 22

ETH 1512- Code of Ethics
Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815-459-0600

January 23

COM 1057 – Introduction to Financing Commercial
North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org 847-480-7177

ETH 1523 – Code of Ethics
North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org 847-480-7177

January 24

COR 1682 – Legal Issues- Real Estate Auction- The Basics
REALTORS® Association of the Fox Valley – Sugar Grove, missy@rafv.com or 630-232-2360 ext. 103

FI 1103 – Property Taxes in Illinois
REALTORS® Association of the Fox Valley – Sugar Grove, missy@rafv.com or 630-232-2360 ext. 103

January 24

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - [Libertyville education@succeedwithmore.com](#) or 630-324-8400

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - [Libertyville education@succeedwithmore.com](#) or 630-324-8400

ETH 1523 – Code of Ethics

North Shore-Barrington Association of REALTORS® – [Barrington education@nsbar.org](#) 847-480-7177

RB 766 – Getting Ready to Sign the Contract

North Shore-Barrington Association of REALTORS® – [Barrington education@nsbar.org](#) 847-480-7177

January 25

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - [Tinley Park education@succeedwithmore.com](#) or 630-324-8400

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, McHenry, [Jackie@heartlandRO.com](#) , 815-459-0600

RD 947 – Negotiation Basics

Heartland REALTOR® Organization, McHenry, [Jackie@heartlandRO.com](#) , 815-459-0600

ETH 1512 – Code of Ethics – It’s Good Business

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](#) , 815-744-7677

COR 16022 – Agency in Action: It’s More Than Just the Law

Three Rivers Association of REALTORS® - Joliet, [www.trarealtors.net](#) , 815-744-7677

COR 1634 – CORE A: Fair Housing, Agency, License Law & Escrow

North Shore-Barrington Association of REALTORS® – [Barrington education@nsbar.org](#) 847-480-7177

COR 1666 – CORE B: Current Trends & Practices in Fair Housing

North Shore-Barrington Association of REALTORS® – [Barrington education@nsbar.org](#) 847-480-7177

January 26

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow

Mainstreet Organization of REALTORS® - [Arlington Heights education@succeedwithmore.com](#) or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem

Mainstreet Organization of REALTORS® - [Arlington Heights education@succeedwithmore.com](#) or 630-324-8400

RB 744 – The Market Says: We Need to Listen

Kankakee-Iroquois-Ford Association of Realtors® Bradley, 815-937-5551

January 27

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

January 30 & 31

RB 773 – ABR Designation- Accredited Buyer’s Representative

North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org 847-480-7177

January 31

COR 16005 – CORE B: Pricing Strategy Advisor- Certification

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

February 1

RD 928 – Military Relocation Professional (Designation Course)

Mainstreet Organization of REALTORS® - **Arlington Heights**

education@succeedwithmore.com or 630-324-8400

COR 1634 – Fair Housing, Agency, License Law & Escrow

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

February 1 & 2

RD 924 – Seller Rep Specialist (Designation Course)

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

February 2

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

FI 1199 – Renovation Mortgages 101

Mainstreet Organization of REALTORS® - **Downers Grove**

education@succeedwithmore.com or 630-324-8400

TEC 1719 – Managing Online Transactions (dotloop)

Greater Gateway Assoc. of REALTORS®- Glen Carbon, 618-692-8300 or | general@gatewayrealtors.com

February 5

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow

Mainstreet Organization of REALTORS® - **Tinley Park**

education@succeedwithmore.com or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem

Mainstreet Organization of REALTORS® - **Tinley Park**

education@succeedwithmore.com or 630-324-8400

February 5

COR 16008 – CORE B: Legal Issues - Danger Management

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

RD 947 – Negotiation Basics

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

TEC 1723 – One Quick Video Equals Success

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org 847-480-7177

COR 16011 – CORE B: Unethical & Unlawful Use of Media

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org 847-480-7177

February 6

TEC 1716 – e-Signatures & Cloud Storage

Mainstreet Organization of REALTORS® - Arlington Heights
education@succeedwithmore.com or 630-324-8400

TEC 1720 – Digital Marketing & Analytics for Real Estate

Mainstreet Organization of REALTORS® - Arlington Heights
education@succeedwithmore.com or 630-324-8400

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

February 7

TEC 1715 – Social Media & License Law 2.0 – Can I Really Share It?

Greater Gateway Assoc. of REALTORS®- Gateway Center in Collinsville, 618-692-8300 or | [Registration](#)

TEC 1720 – Digital Marketing & Analytics for Real Estate – Build a Better Brand

Greater Gateway Assoc. of REALTORS®- Gateway Center in Collinsville, 618-692-8300 or | [Registration](#)

February 8

FI 1153 – Tax Update

Champaign County Association of REALTORS® Savoy, 217-356-1389 or | Member [Registration](#)

COR 16008 – Legal Issues: Danger Management

Quincy Association of REALTORS®- Quincy, 217-228-0652

COR 1634 – Fair Housing Agency, License Law & Escrow

Quincy Association of REALTORS®- Quincy, 217-228-0652

February 8

COR 1626 – CORE A: Fair Housing Agency, License Law & Escrow - Back to the Basics
Oak Park Area Association of REALTORS®- Oak Park, 708-386-0150 or info@oarkparkrealtors.org

RD 900 – Real Estate Safety Matters: Safe Business = Smart Business
Oak Park Area Association of REALTORS®- Oak Park, 708-386-0150 or info@oarkparkrealtors.org

February 9

COR 16021 – CORE A: Welcome to Runamuck Realty – 2nd episode
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RD 980 – Versatility: Personality Style Communications (elective)
Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RD 947 – Negotiation Basics
Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

COR 1634 – CORE A: Fair Housing, Agency, License Law & Escrow
North Shore-Barrington Association of REALTORS® – Barrington_education@nsbar.org 847-480-7177

COR 1666 – CORE B: Current Trends & Practices in Fair Housing
North Shore-Barrington Association of REALTORS® – Barrington_education@nsbar.org 847-480-7177

ETH 1517 – Ethics In Real Estate
Quincy Association of REALTORS®- Quincy, 217-228-0652

FI 1103 – Property Taxes In Illinois
Quincy Association of REALTORS®- Quincy, 217-228-0652

February 12

COR 16021 – CORE A: Welcome to Runamuck Realty
North Shore-Barrington Association of REALTORS® – Barrington_education@nsbar.org 847-480-7177

COR 16022 – Agency in Action
North Shore-Barrington Association of REALTORS® – Barrington_education@nsbar.org 847-480-7177

FI 1103 – IL Property Taxes
North Shore-Barrington Association of REALTORS® – Northbrook_education@nsbar.org 847-480-7177

ETH 1517 – Code of Ethics
North Shore-Barrington Association of REALTORS® – Northbrook_education@nsbar.org 847-480-7177

February 13

COR 16021 – CORE A: Welcome to Runamuck Realty
North Shore-Barrington Association of REALTORS® – Northbrook_education@nsbar.org 847-480-7177

COR 1606 – CORE B: Risk Management Remix
North Shore-Barrington Association of REALTORS® – Northbrook_education@nsbar.org 847-480-7177

February 15

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

COR 16008– Core B: Legal Issues: Danger Management 1.0

Egyptian Board of REALTORS®, Carterville, 618-364-0046 | [Registration](#)

ETH 1517– Ethics in Real Estate

Egyptian Board of REALTORS®, Carterville, 618-364-0046 | [Registration](#)

February 15 & 16

RB 773 – ABR Designation Course – Accredited Buyer Representative

REALTOR® Association of Southwestern Illinois, Shiloh, Education@myRASI.com or 618-277-1980

February 16

RB 744 – CMA: The Market Says- We need to Listen!

Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

COR 16021 – CORE A: Welcome to Runamuck Realty

Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

COR 1634– Fair Housing, Agency, License Law & Escrow

Egyptian Board of REALTORS®, Carterville, 618-364-0046 | [Registration](#)

RD 964– RLI Land 101

Egyptian Board of REALTORS®, Carterville, 618-364-0046 | [Registration](#)

February 19

AUC 1402 – Real Estate Auctions: What Every Broker Should Know

North Shore-Barrington Association of REALTORS® – Barrington education@nsbar.org 847-480-7177

COM 1031 – Leasing Commercial RE

North Shore-Barrington Association of REALTORS® – Barrington education@nsbar.org 847-480-7177

February 19 & 20

RD 901 – Real Estate Negotiation Expert – Certification

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

February 21

COR 1623 – Legal Issues: Swinging with the Pendulum

Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

ETH 1522 – Embracing an Ethics Environment

Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

February 22

TEC 1716 – Cloud Storage & Electronic Signatures

REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

TEC 1723 – One Quick Video Equals Online Success

REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

COR 16017 – Fair Housing, Agency and License Law & Escrow: Digital Agency

REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

COR 1638 – CORE B: Conflict Resolution, Rights and Remedies

Mainstreet Organization of REALTORS® - Downers Grove

education@succeedwithmore.com or 630-324-8400

COR 16012 – CORE A: Fair Housing, License Law & Escrow

Mainstreet Organization of REALTORS® - Downers Grove

education@succeedwithmore.com or 630-324-8400

February 23

COR 1634 – Fair Housing, Agency, License Law & Escrow

REALTOR® Association of Southwestern Illinois, Shiloh, Education@myRASI.com or 618-277-1980

FI 1103 – Property Taxes in Illinois

REALTOR® Association of Southwestern Illinois, Shiloh, Education@myRASI.com or 618-277-1980

February 27

COR 1697 – CORE B: Marketing Mishaps & Mayhem- Common Legal Blunders Brokers Make in Marketing & Advertising

RB 770 – Be at the Helm- Navigating Sales Contracts, Offers Contingencies and Escrows

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

FH 355 - Companion, Assistance & Service Animals in Housing

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

PM 617 Leasing Do's & Don'ts

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

February 28

COR 16015 - Legal Issues: It's the Law

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

COR 16014 - Who Represents Me Anyway

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

March 1 & 2

RD 953 – Senior Real Estate Specialist (SRES) Designation Course
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

March 1

COR 1666 - Current Trends & Practices in Fair Housing
 North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org or 847-480-7177

COR 1634 - Fair Housing, Agency, License Law & Escrow
 North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org or 847-480-7177

March 3

COR 1634 – Fair Housing, Agency, License Law & Escrow
 Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

March 6

RD 900 - REALTOR Safety Class
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

ETH 1511 – Ethics in the Field
 Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

COR 16022 - Agency in Action
 North Shore-Barrington Association of REALTORS® – Barrington education@nsbar.org or 847-480-7177

ETH 1517 - Code of Ethics
 North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

COR 16021 - Return to Runamuck Realty
 North Shore-Barrington Association of REALTORS® – Barrington education@nsbar.org or 847-480-7177

FI 1103 - IL Property Taxes
 North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

March 7

COR 16012 – CORE A: Fair Housing License Law & Escrow
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

COR 1607 – CORE B: Legal Issues for Residential Leasing, Property & Association Mgmt.
 Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

COR 16022 – CORE B: Legal Issues – Agency in Action: It’s More Than Just the Law
 REALTORS® Association of the Fox Valley – Waubesa Community College
missy@rafv.com or 630-232-2360 ext. 103

March 7

RD 980 – Versatility: Personality-Style Communications
 REALTORS® Association of the Fox Valley – Waubensee Community College
missy@rafv.com or 630-232-2360 ext. 103

March 8

RB 710 – Certified Staging Consultant
 Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem
 Oak Park Area Association of REALTORS®- Oak Park, 708-386-0150 or info@oarkparkrealtors.org

RB 770 – Be at the Helm: Navigating Sales Contracts, Offers, Contingencies & Escrow
 Oak Park Area Association of REALTORS®- Oak Park, 708-386-0150 or info@oarkparkrealtors.org

March 9

COR 1675 – CORE A: Fair Housing, Agency License Law & Escrow
 RB 744 – The Market Says: Pricing Property Primer
 Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

COR 1644 – Fair Housing, Agency, License Law & Escrow
 Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

RB 714 – Developing a Marketing Plan
 Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

RB 705 - I Want to Hold an Open House
 North Shore-Barrington Association of REALTORS® – **Barrington** education@nsbar.org or 847-480-7177

ETH 1523 - Code of Ethics
 North Shore-Barrington Association of REALTORS® – **Barrington** education@nsbar.org or 847-480-7177

March 10

ETH 1512- Code of Ethics
 Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815-459-0600

March 12

COR 1614 – CORE A: Sellers Real World License Law, Agency & Escrow
 Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

ETH 1512 – Code of Ethics- It's Good Business
 Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

March 13

COR 16016 – CORE B: Legal Issues RE Compliance is Not a Game

TEC 1717 – Social Media Set Up

Rockford Area REALTORS® - Rockford, 815-395-6776 or | [Registration](#)

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

COR 1657 – CORE B: When in Doubt Disclose

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

ETH 1512 – Code of Ethics – It’s Good Business

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

March 15

COR 16021 – Welcome to Runamuck Realty- Episode 2

REALTOR® Association of Southwestern Illinois – Shiloh, www.myRASI.com or 618-277-1980

RB744 – The Market Says: Pricing Property Primer

REALTOR® Association of Southwestern Illinois – Shiloh, www.myRASI.com or 618-277-1980

COR 1653 - Agency License Law

North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org or 847-480-7177

COR 1609 - It's Not Your Father's Real Estate Business

North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org or 847-480-7177

March 16

COR 16022 – Agency in Action

REALTOR® Association of Southwestern Illinois – Shiloh, www.myRASI.com or 618-277-1980

RB 707 – Pitfalls & Possibilities: Presenting & Negotiating Contracts

REALTOR® Association of Southwestern Illinois – Shiloh, www.myRASI.com or 618-277-1980

March 19

FI 1149 – VA Financing

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

FI 1172 – Reverse Mortgages

Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

March 21

ETH 1511 – Ethics in the Field

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

RD 900 - REALTOR Safety Class

Mainstreet Organization of REALTORS® - **Tinley Park**
education@succeedwithmore.com or 630-324-8400

March 22

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

TEC 1720 – Digital Marketing & Analytics for Real Estate

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

TEC 1716 - eSignatures & Cloud Storage

Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

March 23

FI 1103 – Property Taxes in Illinois

Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

COR 1682 – Legal Issues: Real Estate Auction- The Basics

Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

March 27

RB 744 - The Market Says: Pricing Property Primer

North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org or 847-480-7177

RD 980 - Versatility: Personality Style Communications

North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org or 847-480-7177

March 28

ETH 1517 – Ethics in Real Estate

REALTOR® Association of Southwestern Illinois, Shiloh, Education@myRASI.com or 618-277-1980

COR 16008 – Legal Issues Danger Management 1.0

REALTOR® Association of Southwestern Illinois, Shiloh, Education@myRASI.com or 618-277-1980

FI 1103 - Property Taxes in Illinois

North Shore-Barrington Association of REALTORS® - education@nsbar.org or 847-480-7177

ETH 1517 - Ethics in Real Estate

North Shore-Barrington Association of REALTORS® – education@nsbar.org or 847-480-7177

March 30

COR 1607 – Legal Issues for Residential Leasing, Property and Association Management
North Shore-Barrington Association of REALTORS® – [Northbrook education@nsbar.org](mailto:Northbrook_education@nsbar.org) or 847-480-7177

COR 1623 – Legal Issues: Swinging with the Pendulum In Today's Environment
North Shore-Barrington Association of REALTORS® – [Northbrook education@nsbar.org](mailto:Northbrook_education@nsbar.org) or 847-480-7177

April 3

COR 1623 – CORE B: Legal Issues: Swinging with the Pendulum
Mainstreet Organization of REALTORS® - [Tinley Park education@succeedwithmore.com](mailto:Tinley_Park_education@succeedwithmore.com) or 630-324-8400

COR 16012 – CORE A: Fair Housing, License Law & Escrow
Mainstreet Organization of REALTORS® - [Tinley Park education@succeedwithmore.com](mailto:Tinley_Park_education@succeedwithmore.com) or 630-324-8400

April 5

COR 1634 – Fair Housing, Agency, License Law & Escrow
Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

COR 16015 – Legal Issues: It's the Law
North Shore-Barrington Association of REALTORS® – [Barrington education@nsbar.org](mailto:Barrington_education@nsbar.org) or 847-480-7177

COR 16014 – Who Represents Me Anyway
North Shore-Barrington Association of REALTORS® – [Barrington education@nsbar.org](mailto:Barrington_education@nsbar.org) or 847-480-7177

April 6

RD 900 – REALTOR Safety Class
Mainstreet Organization of REALTORS® - [Arlington Heights education@succeedwithmore.com](mailto:Arlington_Heights_education@succeedwithmore.com) or 630-324-8400

ETH 1511 – Ethics in the Field
Mainstreet Organization of REALTORS® - [Arlington Heights education@succeedwithmore.com](mailto:Arlington_Heights_education@succeedwithmore.com) or 630-324-8400

COR 1675 – CORE A: It's Time for a Check-Up
Mainstreet Organization of REALTORS® - [Tinley Park education@succeedwithmore.com](mailto:Tinley_Park_education@succeedwithmore.com) or 630-324-8400

RD 945 – Today's Buyers and Sellers : What They Need to Know
Mainstreet Organization of REALTORS® - [Tinley Park education@succeedwithmore.com](mailto:Tinley_Park_education@succeedwithmore.com) or 630-324-8400

ETH 1517 – Ethics in Real Estate
Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

COR 1634 - Fair Housing, Agency, License Law & Escrow
Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

April 9

FI 1127 – Property Taxes in Illinois

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

AUC 1402 Real Estate Auctions: What Every Broker Should Know

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

April 10

FI 1127 – Real Estate Property Tax Reduction in IL

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

RB 710 – Certified Staging Consultant

Mainstreet Organization of REALTORS® - Arlington Heights
education@succeedwithmore.com or 630-324-8400

April 12

COR 16008 – Core B: Legal Issues: Danger Management 1.0

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandRO.com , 815-459-0600

COR 1653 – Agency License Law

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

COR 1609 – It's Not Your Father's Real Estate Business

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

TEC 1719 – Managing Online Transactions (dotloop)

Greater Gateway Assoc. of REALTORS®- Glen Carbon, 618-692-8300 or | general@gatewayrealtors.com

April 13

COR 16015 – Legal Issues: It's the Law

North Shore-Barrington Association of REALTORS® – Barrington education@nsbar.org or 847-480-7177

COR 16014 – Who Represents Me Anyway

North Shore-Barrington Association of REALTORS® – Barrington education@nsbar.org or 847-480-7177

April 16

ETH 1522 – Embracing an Ethical Environment

Mainstreet Organization of REALTORS® - Arlington Heights
education@succeedwithmore.com or 630-324-8400

RB 725 – Contract Strategies for Success

Mainstreet Organization of REALTORS® - Arlington Heights
education@succeedwithmore.com or 630-324-8400

AGY451 – Dual Agency: Duties in Conflict

Mainstreet Organization of REALTORS® - Libertyville
education@succeedwithmore.com or 630-324-8400

April 16

COR 1606 – CORE B: Risk Management Remix for Today’s Market
Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

COR 16019 Legal Issues: Real Estate Marketing in the Digital Age
North Shore-Barrington Association of REALTORS® – **Barrington** education@nsbar.org or 847-480-7177

ETH 1523 – Code of Ethics
North Shore-Barrington Association of REALTORS® – **Barrington** education@nsbar.org or 847-480-7177

April 18

COR 1629 – Legal Issues: Advertising and the Real Estate Agent
Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

RD 900 – Real Estate Safety Matters
Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

ETH 1512- Code of Ethics: It’s Good Business
Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815-459-0600

April 19

TEC 1715 – Social Media & License Law
REALTORS® Association of the Fox Valley – Elgin, missy@rafv.com or 630-232-2360 ext 103

ETH 1511 – Ethics in the Field
Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

RD 900 – REALTOR Safety Class
Mainstreet Organization of REALTORS® - **Libertyville**
education@succeedwithmore.com or 630-324-8400

RB 710 – Home Staging for the RE Professional
North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org or 847-480-7177

April 20

COR 16005 PSA Designation
North Shore-Barrington Association of REALTORS® – **Northbrook** education@nsbar.org or 847-480-7177

April 23

COR 1626 – CORE A: Fair Housing, Agency & License Law & Escrow
Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

COR 1697 – CORE B: Marketing Mishaps & Mayhem
Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

April 23

COR 1615 – CORE A: It's Time For a Checkup

Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

RB 707 – Pitfalls & Possibilities: Presenting & Negotiating Contracts

Three Rivers Association of REALTORS® - Joliet, www.trarealtors.net , 815-744-7677

COR 1653 – CORE A: Agency License Law

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

COR 1609 – CORE B: It's Not Your Father's Real Estate Business

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org or 847-480-7177

April 24

COR 1614 – CORE A: Sellers Real World License Law, Agency & Escrow

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

ETH 1512 – Code of Ethics- It's Good Business

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

April 25

COR 16017 – CORE A: Fair Housing, Agency, License Law & Escrow

Mainstreet Organization of REALTORS® - Arlington Heights
education@succeedwithmore.com or 630-324-8400

TEC 1715 – Social Media & License Law 2.0

Mainstreet Organization of REALTORS® - Arlington Heights
education@succeedwithmore.com or 630-324-8400

COR 16004 – CORE B: Duties & Disclosure Transaction Guide

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

RD 938 – Game On: Getting to Closing

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

May 8 & 9

COM 1004 – Income Property Analysis

Mainstreet Organization of REALTORS® - Downers Grove
education@succeedwithmore.com or 630-324-8400

June 13

ETH 1512- Code of Ethics: It's Good Business

Heartland REALTOR® Organization, Crystal Lake, Jackie@heartlandro.com , 815-459-0600

June 15

TEC 1719 – Managing Online Transactions (dotloop)

Greater Gateway Assoc. of REALTORS®- Glen Carbon, 618-692-8300 or | general@gatewayrealtors.com

Broker Management

March 14 & 15

BME 1803 – 12 hour Broker Management
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

April 26 & 27

BME 1803 – 12 hour Broker Management
Mainstreet Organization of REALTORS® - **Arlington Heights**
education@succeedwithmore.com or 630-324-8400

May 10

BME 1803 – 12 hour Broker Management
Mainstreet Organization of REALTORS® - **Downers Grove**
education@succeedwithmore.com or 630-324-8400

Designation Courses

2018

January 4

COR 16005- Pricing Strategies: Mastering the CMA (Certification course)

Greater Gateway Association of REALTORS®- Edwardsville, 618-692-8300 or [Registration](#)

January 30 & 31

RB 773 – ABR Designation- Accredited Buyer’s Representative

North Shore-Barrington Association of REALTORS® – Northbrook education@nsbar.org 847-480-7177

January 31

COR 16005 – CORE B: Pricing Strategy Advisor- Certification

Mainstreet Organization of REALTORS® - Downers Grove

education@succeedwithmore.com or 630-324-8400

February 1

RD 928 – Military Relocation Professional (Designation Course)

Mainstreet Organization of REALTORS® - Arlington Heights

education@succeedwithmore.com or 630-324-8400

February 1 & 2

RD 924 – Seller Rep Specialist (Designation Course)

Mainstreet Organization of REALTORS® - Downers Grove

education@succeedwithmore.com or 630-324-8400

February 15 & 16

RB 773 – ABR Designation Course – Accredited Buyer Representative

REALTOR® Association of Southwestern Illinois, Shiloh, Education@myRASI.com or 618-277-1980

February 19 & 20

Rd 901 – Real Estate Negotiation Expert – Certification

Mainstreet Organization of REALTORS® - Arlington Heights

education@succeedwithmore.com or 630-324-8400

March 1 & 2

RD 953 – Senior Real Estate Specialist (SRES) Designation Course

Mainstreet Organization of REALTORS® - Downers Grove

education@succeedwithmore.com or 630-324-8400