



Your trusted source for state-approved education

**2018 BROKER PRE-LICENSE WEBINARS**

|                    |                                       |                 |
|--------------------|---------------------------------------|-----------------|
| Broker Pre-License | <a href="#">January 22 &amp; 23</a>   | Norm Willoughby |
| Broker Pre-License | <a href="#">February 14 &amp; 15</a>  | Norm Willoughby |
| Broker Pre-License | <a href="#">March 14 &amp; 15</a>     | Norm Willoughby |
| Broker Pre-License | <a href="#">April 18 &amp; 19</a>     | Norm Willoughby |
| Broker Pre-License | <a href="#">May 22 &amp; 23</a>       | Norm Willoughby |
| Broker Pre-License | <a href="#">June 12 &amp; 13</a>      | Norm Willoughby |
| Broker Pre-License | <a href="#">July 10-11</a>            | Norm Willoughby |
| Broker Pre-License | <a href="#">August 14 &amp; 15</a>    | Norm Willoughby |
| Broker Pre-License | <a href="#">September 11 &amp; 12</a> | Norm Willoughby |
| Broker Pre-License | <a href="#">October 17 &amp; 18</a>   | Norm Willoughby |
| Broker Pre-License | <a href="#">November 14 &amp; 15</a>  | Norm Willoughby |
| Broker Pre-License | <a href="#">December 11 &amp; 12</a>  | Norm Willoughby |

**2018 EXAM PREP WEBINARS**

|                  |                     |                 |
|------------------|---------------------|-----------------|
| 1-hour Exam Prep | <b>January 10</b>   | Norm Willoughby |
| 1-hour Exam Prep | <b>February 13</b>  | Norm Willoughby |
| 1-hour Exam Prep | <b>March 13</b>     | Norm Willoughby |
| 1-hour Exam Prep | <b>April 11</b>     | Norm Willoughby |
| 1-hour Exam Prep | <b>May 9</b>        | Norm Willoughby |
| 1-hour Exam Prep | <b>June 14</b>      | Norm Willoughby |
| 1-hour Exam Prep | <b>July 17</b>      | Norm Willoughby |
| 1-hour Exam Prep | <b>August 16</b>    | Norm Willoughby |
| 1-hour Exam Prep | <b>September 18</b> | Norm Willoughby |
| 1-hour Exam Prep | <b>October 23</b>   | Norm Willoughby |
| 1-hour Exam Prep | <b>November 20</b>  | Norm Willoughby |
| 1-hour Exam Prep | <b>December 13</b>  | Norm Willoughby |

**2018 BROKER POST-LICENSE WEBINARS**

|                     |   |                 |
|---------------------|---|-----------------|
| Broker Post-License | <a href="#">February 6 &amp; 7</a>          | Lynn Madison    |
| Broker Post-License | <a href="#">March 6 &amp; 7</a>             | Norm Willoughby |
| Broker Post-License | <a href="#">March 21 &amp; 22</a>           | Norm Willoughby |
| Broker Post-License | <a href="#">April 3 &amp; 4</a>             | Norm Willoughby |
| Broker Post-License | <a href="#">April 13 &amp; 14 (Fri/Sat)</a> | Lynn Madison    |
| Broker Post-License | <a href="#">April 24 &amp; 25</a>           | Norm Willoughby |

**2018 MANAGING BROKER PRE-LICENSE WEBINARS**

|                             |                                  |              |
|-----------------------------|----------------------------------|--------------|
| Managing Broker Pre-License | <a href="#">June 20 &amp; 21</a> | Lynn Madison |
|-----------------------------|----------------------------------|--------------|